# How to participate in the Idea Competition

**Higher Education** 



## DANISH **ENTREPRENEURSHIP FESTIVAL**

FONDEN FOR ENTREPRENØRSKAB



FONDEN FOR ENTREPRENØRSKAB MEDLEM AF JA WORLDWIDE

## The Idea Competition for higher education

Under normal circumstances, the Idea Competition would be held at the Danish Entrepreneurship Award in Fredericia Kongrescenter, due to the CV-19 pandemic this is no longer an option. Because of this the Danish Entrepreneurship Award has been transformed into an online entrepreneurship festival. We call it Danish Entrepreneurship Festival, and will last all of week 47.

The Idea Competition is an important element at the Danish Entrepreneurship Award - and also at the Danish Entrepreneurship Festival. The Idea Competition is held for all three levels of education: primary school (7th - 10th grade), upper secondary education and higher education.

In the following, you can read about the Idea Competition and what the rules are for participating. From p. 4 you will find a step-by-step guide for registration. On page 20 you find the criteria for the written description and the pitch.

## IN BRIEF: What is the Idea Competition?

- Students develop on an idea within one of the four categories: Social Entrepreneurship, LifeTech, Service Innovation and GreenTech.
- The students and their educators sign up for the Danish Foundation for Entrepreneurship registration platform called: <u>My Page</u>.
- The students prepare and enter a written description of their idea on a maximum of two pages (4800 characters with team name) on <u>My Page</u> deadline no later than Tuesday 27 October 2020 at 12.00 o'clock.
- On Wednesday 18 November at the Danish Entrepreneurship Festival, each team must pitch their idea in 3 minutes for a pair of judges. This will happen online in "closed online spaces". After the pitch there will be a 7 min. conversation between the team and the judges.
- The 10 teams with the most points, no matter category advance to the finals on Friday the 20<sup>th</sup> of November. Here the teams will pitch their idea again. The team with the most points goes is named the winner and will receive DKK 10,000.
- Subsequently, all teams receive written feedback on their idea from the judges which will be send to the educators.

## THE WRITTEN IDEAS DESCRIPTION

To participate in the Idea Competition, students must prepare a written idea description. The written idea description must be a maximum of two pages (a total of 4800 characters including spaces). The idea description must be entered via our online registration site 'My page'. Unfortunately, you can NOT upload a document, but you can copy paste your text in. The description must be based on the headings of the assessment criteria. The criteria can be found in the end of this document.

Only written idea descriptions entered via My page are received. You can NOT email or send the written idea description by post.

## Students must enter the written idea description no later than October 27, 2020, at. 12.00

## VIRTUAL PITCH AND CONVERSATION

At the Danish Entrepreneurship Festival, the team will pitch their idea in 3 min. for a pair of judges. After the pitch there will be 7 min. for questions, feedback and advices from the judges.

This will take place online, why it is important that you reflect on how you coordinate the pitch - is there e.g. one who controls the PowerPoint / technique, and one who pitches? We recommend using a split screen and using PowerPoint or similar, but this is not a requirement. Also, make sure that the microphone is working and that the background is relatively calm.

The criteria can be found in the end of this document.

### THE FINAL

The 10 teams with the most points qualify for the final on Friday 20 November. Here, the score is reset, and each team must pitch their idea again in front of a panel of judges in 3 minuttes. After the pitch, the judges can ask in-depth questions. Once all teams have pitched, a winner is found based on points across categories.

### PRICES

The team, who is the overall winner for the higher education programs Idea Competition, receives a prize of DKK 10,000.

#### RATINGS

The judges are representatives from the Danish business community, organizations and public institutions. Assessment criteria have been prepared for both written idea description and pitch. The team is judged according to a points system, where the team with the highest score advances to the final. In the final, the teams will be judged according to the same criteria as in the first round.

The criteria can be found in the end of this document.

## **Rules for participation in the Idea Competition**

Regardless of team size, you can join, individuals can also participate. All members of the team must register for the Idea Competition on the registration page My Page. Only one idea can be registered per. team.

When the team is registered, the student who registers first automatically becomes the team leader and will be the person who receives information about the Idea Competition and the Danish Entrepreneurship Festival.

It is NOT possible to participate if:

• The team has created capital with their idea of over 50,000 DKK.

• The idea already exists - copying is not allowed. Ideas may be based on existing inventions, but some sort of re-developed and it must create value in a new way.

## CATEGORIES

When the team register for the Idea Competition, a category must be selected. How do you create and relate to the chosen category must be part of your reflections. In addition, the categories are benchmarks for the Foundation for Entrepreneurship and judge recruitment.

Higher education has these categories to choose from:

## • GreenTech

Optimized resource utilization, recycling, and green solutions. E.g. focus on opportunities in sustainable lifestyles and businesses, demographic challenges, urbanization, new technological opportunities, product development, digitization, sharing economy.

## • Social Entrepreneurship

Creating social value for individual or society, nationally or globally. E.g. focus on socially changing initiatives, demographic challenges, educational development, urbanization, new technological opportunities and product development, digitalization and sharing economy.

## • LifeTech

Development in welfare, health or learning. E.g. focus on improving or optimizing life and health challenges, new user experiences, new technology and products, financial technology, digitization and sharing economy.

## • Service innovation

Development of experience and user design. E.g. focus on product development or optimization and service design, experiences and events, financial technology, robot technology, digitization and sharing economy.

## Contact

If you have questions about the Idea Competition at the Danish Entrepreneurship Festival, contact project assistant Kirstine Laursen-Keldorff at kirstine@ffefonden.dk.

## **Registration guide: How to register for the Idea Competition?**

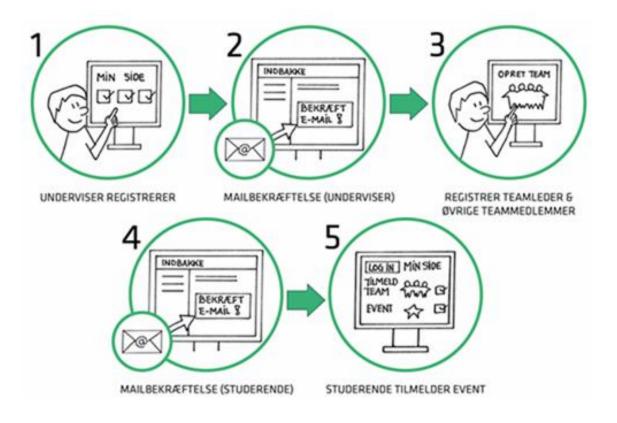
This guide is divided into four steps. The educator must do the two first steps, while the students are responsible for the two last ones.

- Step 1: The educator registers himself on My Page.
- Step 2: The educator creates the teams

• **Step 3:** The team confirms per. mail (SEE SPAM) and sign up for the Idea Competition event. This can be done by the educator or the team leader.

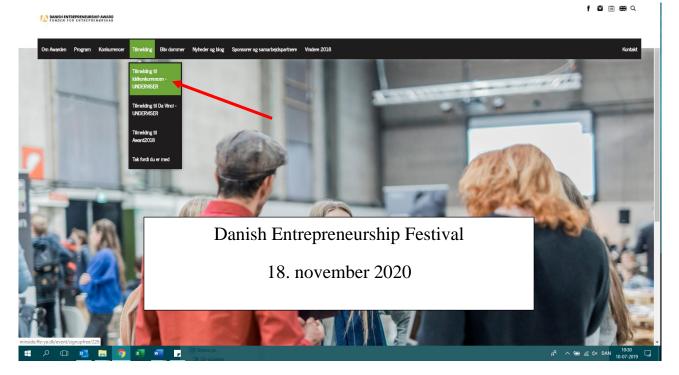
• **Step 4:** The team leader enters the written idea description no later than Tuesday 27 October 2020 at 12.00

## DEADLINE to register AND enter the written idea description for the Idea Competition is Tuesday 27 October 2020 at 12.00



### Step 1: Educator registration

## Go to the <u>FESTIVAL HOMEPAGE</u> and go to 'Tilmelding til Idékonkurrencen'.



## Choose 'Idékonkurrencen for videregående uddannelser' on the list.

A Idékonkurrencen - Danis 🗙 📃					= 0 ×
← → C ☆ ③ minside.ffeye.dk/Event/	SignUpFree/158				☆ • :
DANISH FOUNDATION FOR ENTREPRENEUR	ISHIP				
Idékonkurrencen - Danish Entre	preneurship Award 2017				
Dansk					
	e til konkurrencerne på Danish Entrepreneurship Av				
allerede tilmeldt NextLevel, Company Progr	amme eller Start Up Programme, skal de tilmeldes	via Min side			
English					
	the competitions at Danish Entrepreneurship Award	I If they have already registered for Next	evel Company		
Programme or Start Up Programme, they ha		. If they have already registered for risk	corol, company		
· · · · · · · · · · · · · · · · · · ·					
Vælg en konkurrence	Vælg / Choose				
	Vælg / Choose				
	Da Vinci Idékonkurrencen for grundskolen	A REAL PROPERTY			
	Idékonkurrencen for ungdomsuddanse serne Idékonkurrencen for videregående udvanne ser				
	individual en en la francésiene e datame				
				87% @ +  * \$1	10:40
	🛛 🗶 🔁 🔁 🔁				iii

## Type in your informations.

DANISH FOUNDATION FOR EN	TREPRENEURSHIP
Tilmeld først u	nderviser til Danish Entrepreneurship Award
Navn / Name	
E-mail	
Adgangskode / Password	
	kodeordet skal være mindst 4 karakterer langt
Gentag adgangskode / Repeat Password	
Skole / Institution / School	
	Opret

You will now receive a confirmation email (check your spam filter if necessary). Now click on 'Confirm your registration here'. You will be sent to My page, where you must enter additional information.

DANISH FOUNDATION FOR ENTI	REPRENEURSHIP	Login
Bekræft konto		
Navn Telefon Uddannelse	Testunderviser 23412356 HHX •	
	Bekræft	

### Step 2: Create teams

You have now been sent to the front page of My Page. Here the educator can create the teams that will participate in the Idea competition. Click 'Create Team/Opret Team' to create a team.

DANISH FOUNDATION FOR ENTREPRENEURSHIP 🏫 Mit team	Se events Se besvarelser					Rediger konto	Log ud	Skift tilbage til din egen bruger
Opret de teams du ønsker skal deltage For operter de teams og elever, der skal deltage. Der transformation: Stor pakke								Du er logget ind som:
Hold liste Click here to go to "sign up teams"	Events Her kan du tilmelde dine teams til events				Besvarelser			
Name	Navn Region	туре						
	Danish Entrepreneurship Award 2016	Event med konkurrencer og spor	Vis	Tilmeld team				
	Nordea award sparring 2016	Nordea award sparring	Vis S	e elevers bidrag				
	CP Filmkonkurrencen	Event	Vis	Tilmeld team				

Write the name of the team and click 'Opret'.

DANISH FOUNDATION FOR ENTREPRENEURSHIP Mit team Se events Se besvarelser	•	Rediger konto	Log ud
	Du	er logget ind som	n:
		TiP	Ibage
Opret			

Write the name and the email on the students in the team.

The first student you type in will be the team leader. NOTE, only the team leader can type in the written idea description. You can change the team leader by winging one of the other team members as leader.

DANISH FOUNDATION FOR ENTREPRENEURSHIP	n Mit team Se events	Se besvarelser			📒 Red	iger konto Log ud	Skift tilbage til din egen bruger
Tibage til liste og opret team Team navn: testaward De kan nu tiføje ølever til teamet. Team navn Estaward Gem Tilføj en ny elev til teamet Navn E-mail Titøj Elever på teamet Ots: Elever kan hyttes til andre hold, al lange o hold.	ti ikke er tilmedt en konkurrence.						Du er logget ind som:
Navn	Telefon	Email	Leder	Bekræftet			
Matias		@gmail.com			Skift hold	Gensend email	
Anne		@live.dk		$\overline{\mathscr{A}}$	Skift hold		
Oliver		@gmail.com	0	12	Skift hold		
Casper		ଙ୍କgmail.com		V	Skift hold		

The affiliated students will now receive a confirmation email (check the spam filter if necessary). They must click on a link to confirm their registration. When the student clicks on the link, they will be sent to the confirmation page where they have to enter additional information. Click on 'Confirm/Bekræft' - and then the students have access to My page.

DANISH FOUNDATION FOR EN	REPRENEURSHIP Log	in
Bekræft konto		
Navn	testelev	
Telefon	67891234	
Adgangskode	www       kodeordet skal være mindst 4 karakterer langt	
Gentag adgangskode	••••	
Uddannelse	HHX	
	Bekræft	

### Step 3: The educator OR the team leader can now register for the Idea Competition

This step is divided into an A- and B-track – depending on if it is an educator or a student who is doing the registration.

### Step 3.A – Registration: Educator

As an educator you can view and register the teams created on the front page of My Page. Register each team for the competition by clicking 'Register team/Tilmeld Team' next to the Danish Entrepreneurship Festival under 'Events'.

DANISH FOUNDATION FOR ENTREPRENEURSHI	P 🟦 Mit tear	n Se events Se besvarelser			📒 Rediger konto Log ud	Skift tilbage til din egen bruger
Opret de teams de skal deltage He operte du de teams og elever, der skal de Du deltager som gratis tilmeidt. For at deltage i events skal du opgradere din konto via Her. Opret Taam Hold liste Cikk here to go to "sign up teams"	eltage.	Events Her kan du tilmelde dine teams til events		Besvarelser		Du er logget ind som:
Name			Region Type	testaward 2 Da	anish Entrepreneurship Award 2016	Se Besvarelse
testaward 1	Info Rediger	Danish Entrepreneurship Award 2016	Event med konkurrencer og spor	testaward 1 Da	anish Entrepreneurship Award 2016	Se Besvarelse
testaward 2	Info Rediger	Nordea award sparring 2016	Nordea award sparring Vis Se elevers to	bidrag testaward 6 De	anish Entrepreneurship Award 2016	Se Besvarelse
testaward 3	Info Rediger	CP Filmkonkurrencen	Event Vis Tilmeld	testaward 7 Da	anish Entrepreneurship Award 2016	Se Besvarelse
testaward 4	Info Rediger			testaward 3 Da	anish Entrepreneurship Award 2016	Se Besvarelse
testaward 5	Info Rediger			testaward 5 Da	anish Entrepreneurship Award 2016	Se Besvarelse
testaward 6	Info Rediger					
						-

Register the desired teams by clicking on 'Go to registration/Gå til tilmelding' next to each teamTilmeld de ønskede teams ved at trykke på 'Gå til tilmelding' ud for hvert enkelt team.

lavn	Antal studerende	Tilmeldt	
estaward 1	1		Gå til tilmelding
estaward 2	4		Gå til tilmelding
estaward 3	2		Gå til tilmelding
estaward 4	5		Gå til tilmelding
estaward 5	4		Gå til tilmelding
estaward 6	4		Gå til tilmelding

Kryds først Idékonkurrencen af og herefter den kategori, teamet ønsker at deltage i. Klik til sidst på 'Tilmeld'.

	PRENEURSHIP 🏫 Regions Leder 👻 Hold Admin 👻 Liste udtræk 🕶	📒 Rediger konto Log ud
		Du er logget ind som:
Test testaward	1 tilmelding til Danish Entrepreneurship Award 2016	
	narks starste idelest for elever og studerende, hvor erfarne erhvervsfolk står klar med rådgivning og seriøs sparring. En bred vifte af oplægsholdere giver inspiration til livet som iværksætter, og dagen	afsluttes med et brag af et awardshow, hvor de bedste
ideer legres.		
For at deltage i konkurrencerne, skal tear	amet tilmelde sig via "Min Side" minside.#eye.dk.	
Konkurrencer	✓ Idé Konkurrencen ☐ Da Vinci	
ldé Konkurrencen spor	Science & Technology     Society & Globalization	
	Business & Service     Trade & Skills	
	Timela	
•		

Gentag processen med de øvrige teams på listen, som du vil tilmelde til konkurrencen. Når alle teams er tilmeldt konkurrencen, ser det sådan ud.

	Mit team Se events Se besvarelser		Hediger konto	Log ud Skift tilbage til din egen
				Du er logget ind so
ilmeld team				
avn	Antal studerende	Tilmeldt		
staward 1	4	Ø	Team er allerede tilmeldt.	
staward 2	4	2	Team er allerede tilmeldt.	
staward 3	2	Ø	Team er allerede tilmeldt.	
staward 4	5	2	Team er allerede tilmeldt.	
staward 5	4	(V)	Team er allerede tilmeldt.	
staward 6	4	2	Team er allerede tilmeldt.	

## Step 3.B – Registration: Student (team leader)

As team leader you register via '<u>Min sidé</u>. Register the team for the competition by clicking 'Tilmeld team' in front of the Danish Entrepreneurship Festival under Events.

DANISH FOUNDATION	OR ENTREPRENEURSHIP	Mit team	Konkurrencer Tilmeldte events			📜 Rediger konto Log ud	Skift tilbage til din egen bruger
							Du er logget ind som:
Team test 2						Min side	
Elever på te	eamet		Events Her kan du tilmelde dine teams til events			Tilmeldte events	
Navn	Email	Leder	Navn Region	Туре		Navn Konkurrencer Kategorier	Upload
Marcus	test@gmail.com	Z	Danish Entrepreneurship Award 2016	Event med konkurrencer og spor	Tilmeld team		
Casper	test@gmail.com		Nordea award sparring 2016	Nordea award sparring	Tilmeld team	Tilmeldte sparring events	
Nickolai	test@gmail.com				Timeid team	Navn	
Oskar	test@gmail.com		CP Filmkonkurrencen	Event	Tilmeld team		
to a second			Charles and the second	A Contract of the			CORRECT OF STREET

First click at the Idea Competition and then the category the team wants to participate in. Finally, click on 'Register'.

DANISH FOUNDATION FOR ENTREPT	RENEURSHIP 🌴 Regions Leder 👻 Hold Admin 👻 Liste udtræk 🕶	🖶 Rediger konto Log ud
Tost tostoward	1 tilmelding til Danish Entrepreneurship Award 2016	Du er logget ind som:
Test testaward Danish Entrepreneurship Award er Danma Idéer fejres.	arks starste idéfest for elever og studerende, hvor erfame erhvervsfolk står klar med rådgivning og series sparring. En bred vifte af oplægsholdere giver inspiration til livet som ivæ	rksætter, og dagen afsluttes med et brag af et awardshow, hvor de bedste
For at deltage i konkurrencerne, skal tean	net tilmelde sig via "Min Side" minside.fleye.dk.	
Konkurrencer	C Idé Konkurrencen Da Vinci Science & Technology Society & Globalization Business & Service Trade & Skills Timeid	

Once the team is registered for the competition, you will return to the front page, which now looks like this. Remember that you must also enter the written idea description to participate in the Idea Competition (step 4).

Team t	est 2					Min side			
Elever på	teamet		Events Her kan du tilmelde dine teams til events			Tilmeldte eve	ents		
Navn	Email	Leder	Navn Reg	ion Type		Navn	Konkurrencer	Kategorier	Upload
Marcus	test@gmail.com	I.	Danish Entrepreneurship Award 2016	Event med konkurrencer og spor	Tilmeld team	Danish Entrepreneuship Award 2016	ldékonkurrencen	Society & Globalization	Vis
asper	test@gmail.com		Nordea award sparring 2016	Nordea award sparring	Tilmeld team				Bidrag
lickolai Iskar	test@gmail.com test@gmail.com		CP Filmkonkurrencen	Event	Tilmeld team	Tilmeldte spa	rring ever	its	
Sha	toxigginal.com					Navn			

## Step 4: Enter the written idea description

As a team leader, you must enter your team's written idea description via the front page of My page. You do this by clicking on 'Bidrag', meaning contributions.

DANISH FOUNDA	TION FOR ENTREPRENEURSHIP	🔒 Mit b	eam Konkurrencer Tilmeldte events			e Rec	diger konto Log u	id Skift tilbag	ge til din egen bruger
								Du er lo	ogget ind som:
Team te	est 2					Min side			
Elever på	teamet		Events Her kan du tilmelde dine teams til events			Tilmeldte eve	nts		
Navn	Email	Leder		Region Type		Navn	Konkurrencer	Kategorier	Upload
Marcus	test@gmail.com	( <b>J</b> )	Danish Entrepreneurship Award 2016	Event med konkurrencer og spor	Tilmeld team	Danish Entrepreneuship	ldékonkurrencen		Vis
Casper	test@gmail.com		Nordea award sparring 2016	Nordea award sparring	Tilmeld team	Award 2016		Globalization	Bidrag
Nickolai	test@gmail.com				Timeid team	Tilmeldte spa	rring over	te	$\bigcirc$
Oskar	test@gmail.com		CP Filmkonkurrencen	Event	Tilmeld team		ring even	15	
						Navn			

You will now see the page where you have to enter the idea description and where you can see what the idea description should contain. You must enter the idea description directly in the field. You can copy paste text.

When you have finished entering, click on 'Færdig', meaning done.

DANISH FOUNDATION FOR ENTREPRENEURSHIP	A Mit team Konkurrencer Tilmeldte events		📪 Rediger konto	Log ud	Skift tilbage til din egen bruger
					Du er logget ind som:
					-
Bidrag fra testaward	hold				
Til Danish Entrepreneurship	Award 2016				
Bruger- eller kundebehov I hvor høj grad er der et behov for ideen, eller kan Realiserbarhed og fremtidspotentiale I hvor høj grad: kan ideen realiseren? er der gjort Skabelse af værdi I hvor høj grad er der gjort overvejelser om, I hvilk Kontakter	ved idéen enkelt og tydeligt, og i hvor høj grad repræsenterer ideen noget nyt, anderledes eller spændende? et sådant skabes/udvikles? Hvorfor og hvordan? tanker om nødvendige ressourcer? har idéen et fremtidigt potentiale? en grad idéen vil skabe økonomisk, social eller kulturel værd? For hvem? rt brug af eksterne partnere (netværk organisationer, virksomheder og institutioner) og hvordan?	Skift spor			
Indtast en skriftlig præsentation	OBSIII Hvis i kopierer fra word skal i formatere via format. Se screenshot. Ellers vil teksten ikke kunne gemmes.				
	Edit • Format •				
	◆ ☆ Formats * B I 臣 臣 臣 臣 臣 臣 臣 臣				
	Dette er min attevering .)				
$\frown$	2400				
Færdig					

Now you have two options. You can either click on 'Gem bidrag', meaning save your contribution. By doing so you can return and correct your idea description later. Your idea description is thus NOT submitted jet.

When you have completely finished your idea description and want to submit it, click on 'Aflever bidrag', meaning submit your contribution. After this, you can NO longer edit the idea description.

	Mit team Konkurrencer Tilmeldte events		🗰 R	
Bidrag fra Torbens hol	Bidrag for team Torbens hold Gem Bidrag Kilk her, hvis du vil gemme bidrag for senere at l dets. Bernark, at du dermed ikke har afsluttet c		× til FFE. Bemærk,	Du er logget ind som: Torben student torben+student140lait.dk
TII Danish Entrepreneurship Awar Beskrivelse at idéen I hvor hej grad præsenteres idéen og det særlige ved idée Bruge- eller kundobohov I hvor hej grad er der et behov for ideen, eller kan et sådar Realiserbarhed og formtidspotentiale I hvor hej grad: kan idéen realiseres? er der gjort anker on Skabelse af værdi I hvor hej ar der gjort overvejelser om, i hvilken grad i Kontakter	rd 2016 GEM DIT BIDPAG	Great og accepterer, et jeg indsender derfor ikke kan ændre indholdet yderligere. AFLEVER DIT BIDRAG	ropgaven og I kration klogy kce Trade & Skills	
Indtast en skriftlig præsentation OBS!!! I	Hvis i kopierer fra word skal i formatere via format. Se screenshot. Eller	rs vil teksten ikke kunne gemmes.		
Edit -	<ul> <li>Format ▼</li> </ul>			
+	Pormats ▼ B I 臣 王 田 田 田 田 田 田 田 田 田 田 田 田 田 田 田 田 田 田			
	r min aflevering ;)			
2378				
Færdig				

Once you have clicked on 'Submit your contribution', you will be notified that the idea description has now been submitted. Click 'Luk', meaning close.

DANISH FOUNDATION FOR ENTREPRENEURSHIP	n Mitteam	Konkurrencer Timeldte events				Rediger konto	Log ud	Skift tilbage til din egen bruger
Bidrag fra		Bidrag for team Gem Bidrag Kilk her, hvis du vil gemme bidrag for senser at lø dete. Bemærk, at du dermed ikke har atskuttet o	kunne redigere i og indsendt!	<ul> <li>Xik her, hvis du vil afslither og indende bidreg til FFE. Bemærk, at du aks enner kan redigere i datte.</li> <li>Ø og forstår og accepterer, at jeg indsender opgaven og derfor ikke kan andre indholdet yderligere.</li> <li>ÆLEVER DIT BIDRAG</li> </ul>	) <b>r</b> lization hology rice			Du er logget ind som:
Indiast en skriftlig præsentation	Edit + Format +	vord skal i formatere via format. Se screwenhor Eller B / E 2 2 Copyren er		e Bauuar				
Færdig								

You will now return to the front page, where you have the opportunity to view your idea description by clicking on 'Vis' (view), but you no longer have the opportunity to correct the idea description.

								Du er lo	gget ind som:
Team te	st 2					Min side			
Elever på	teamet		Events Her kan du timelde dire teams til events			Tilmeldte ev	vents		
Navn	Email	Leder	Navn	Region Type		Navn	Konkurrencer	Kategorier	Upload
Marcus	test@gmail.com	90	Danish Entrepreneurship Award 2016	Event med konkurrencer og spo	Tilmeld team	Danish Entrepreneurship 2016	Award Idé Konkurrencen	Society & Globalization	Vis
Casper	test@gmail.com		Nordea award sparring 2016	Nordea award sparring	Tilmeld team	2010	Konkurrencen	Samfundsvidenska	ib:
Nickolai	test@gmail.com				Timed team				
Oskar	test@gmail.com		CP Filmkonkurrencen	Event	Tilmeld team	Tilmeldte sp	parring events		
						Navn			
				and the second second				5	

## What's up now?

You and your team have now finished the registration and can now start preparing your pitch and get ready for the Danish Entrepreneurship Festival.

## Criteria – what does the judges evaluate on?

## The written idea decription

Criteria	Max. point	Guidelines and advices
Idea To what extent is the idea innovative and original? It can be a further development of something	50	Describe what your problem is, and how your idea helps solve this problem. Explain how you came up with the idea, and what is new about the idea. Explain how you have researched the market, and how your idea differs from what already exists.
already existing, or it can be something completely new (incremental or radical innovation)		Explain how your idea is based on your particular professionalism or knowledge. If you have already devised a business model, it can be described here.
Value creation To what extent does the idea create value? It can be social, economic, cultural or environmental.	40	Explain how and for whom your idea creates value and makes a difference. Explain what value the idea creates and whether the value is social, cultural and environmental / or economic.
<b>Target group</b> To what extent is there agreement between idea and target group?	40	Explain why you have chosen this particular target group and why the target group needs your idea. Describe which studies and knowledge support that your idea meets a real need of the target group.
<b>Feasibility</b> To what extent does your team know what it takes to realize the idea?	30	Describe what resources (eg. finances, knowledge, partners) you need to realize your idea. What will it eg. cost to make your idea a reality? Explain how you have researched or tested whether the idea can be realized.
<b>Partners</b> To what extent has the team had contact with potential partners, relevant networks, and the opportunity to receive sparring on their idea?	20	Tell us about your network and partners and how they have contributed to the development of your idea. Who did you talk to, what feedback did you get, and how did you/do you use it? Describe which future partners you need to get in touch with.
<ul> <li>Written communication</li> <li>To what extent is the team's written communication of the idea thorough and complete?</li> <li>This general assessment takes into account the following:</li> <li>Has the team created a living narrative about the idea?</li> <li>Has the team argued convincingly for their choice?</li> </ul>	100	You can score up to 100 points by making a vivid and elaborate description. Consider which instruments such as emotions, language, facts, studies etc. that will make your idea description more compelling. Read the description carefully to make sure that you have formulated yourself clearly and distinctly. Feel free to get others to read your description and ask if they understand what your idea is about.

<ul> <li>Has the team used the number of characters available to them sensibly (max. 4800)?</li> <li>Has the team mastered formalities - ie. correct spelling, comma, etc.</li> </ul>		Consider how to best use all the 4800 characters you have available.
Reflection on sustainability and / or SDGs in the idea?	20	How (if) does the project contribute to the SDGs, or is either sustainable production or social responsibility generally considered in the idea?
Total max. point	300	

## The Pitch

Criteria	Max. point	Guidelines and advices
Idea To what extent is the idea innovative and original? It can be a further development of something already existing, or it can be something completely new (incremental or radical innovation)	50	Describe what your problem is, and how your idea helps solve this problem. Explain how you came up with the idea, and what is new about the idea. Explain how you have researched the market, and how your idea differs from what already exists. Explain how your idea is based on your particular professionalism or knowledge. If you have already devised a business model, it can be described here.
Value creation To what extent does the idea create value? It can be social, economic, cultural or environmental.	40	Explain how and for whom your idea creates value and makes a difference. Explain what value the idea creates and whether the value is social, cultural and environmental / or economic.
<b>Target group</b> To what extent is there agreement between idea and target group?	40	Explain why you have chosen this particular target group and why the target group needs your idea. Describe which studies and knowledge support that your idea meets a real need of the target group.
<b>Feasibility</b> To what extent does your team know what it takes to realize the idea?	30	Describe what resources (eg. finances, knowledge, partners) you need to realize your idea. What will it eg. cost to make your idea a reality? Explain how you have researched or tested whether the idea can be realized.
<b>Partners</b> To what extent has the team had contact with potential partners, relevant networks, and the opportunity to receive sparring on their idea?	20	Tell us about your network and partners and how they have contributed to the development of your idea. Who did you talk to, what feedback did you get, and how did you/do you use it? Describe which future partners you need to get in touch with.
Pitch	Max. 50	Consider how you will build a catchy and well- argued pitch. What do you want to tell about first?

<ul> <li>To what extent is the team's pitch thorough, complete and convincing?</li> <li>The general assessment of the pitch takes into account the following:</li> <li>To what extent does the team manage to capture your attention?</li> <li>Has the team created a living narrative about the idea?</li> <li>To what extent is the team able to make use of the 3 minutes they have available for their pitch?</li> </ul>		How will you finish? Do you want to use aids (posters, prototype, slides on computer / tablet, etc.)? How will you capture and hold the judge's attention? Prepare and practice it many times.
Reflection on sustainability and / or SDGs in the idea? Total max. point	20 300	How (if) does the project contribute to the SDGs, or is either sustainable production or social responsibility generally considered in the idea?